

Home Page

Home

About

Services

8 Pillars

Adaptive 8

Resources

Case Studies

Contact

EIGHT PILLARS ERP
GET THE RIGHT THINGS RIGHT

Decades in pursuit of excellence in enterprise applications informed by a researched approach to ERP success. We can help you with ERP:

- Project Planning
- Project Management
- Project Assessments and Turnaround
- Change Management

Contact

About

Hi! I'm Paul Kjer, a consultant and ERP leader with extensive experience in ERP project management. My journey is shaped by experience, lifelong learning, and a commitment to excellence.

Looking for information?
This site shares information related to successful ERP implementations within a framework and method based on "whys".

Looking for help?
My purpose is to help organizations maximize the transformational value of ERP systems while minimizing organizational pain and damage. My approach is the result of years of research into what it takes to be successful in ERP implementations, supported by real-world experience.

Eight Pillars ERP Framework

The number of things you need to do in an ERP implementation boggles the mind.

It starts with 'why.' Eight Pillars groups hundreds of critical success factors into recurring themes, distilling them into high-level categories that drive success. Eight Pillars simplifies complexity while retaining essential details.

More

Adaptive 8 Method

The eight pillars are the why and what. Adaptive 8 is the how, when, and who.

Adaptive 8, drawing from the principles of waterfall planning and agile execution, is designed to be adaptable. It can be overlaid on any methodology, giving you the confidence that all critical elements will be addressed.

More

Services

Project Planning

"Failing to plan is planning to fail" - Benjamin Franklin
"Everybody has a plan until they get punched in the face" - Mike Tyson

Both of these quotes are true, and [resolving this paradox](#) is essential to success. I can help you develop a plan based on your current situation and your desired future state.

More

Project Management

Project "Management" is [not just about management, it's about leadership](#). Both are essential.

With my extensive career spent leading business application implementations, I bring a wealth of experience to the table. You can trust me to guide you through your implementation process with confidence and expertise.

More

Project Assessments and Turnaround

If your project has gone off track, I can help you get it back on the rails.

It starts with knowing what you need to do right, and a process for identifying what's gone wrong. [Eight Pillars](#) provides the details of what needs to 'go right', and the [Eight Pillars Assessment](#) provides guidance on what's going wrong.

More

Change Management

ERP implementations represent major change across many different dimensions, and change is hard.

So hard that [I returned to school to study Industrial/Organizational Psychology](#) to better understand why it is so hard, and a [ProSci Certification](#) in change management to make it easier. I can help you navigate these turbulent waters.

More

Experience

More

Subscribe for Updates

Submit

ERP Tools

> Eight Pillars

> Adaptive 8 Method

> Tools and Resources

Services

> About

> Project Planning

> Project Management

> Project Assessment and Turnaround

> Change Management

Contact

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"Hero" Section

Dramatic 'Hero' section should include:

- The Eight Pillars Logo
- An image that includes people
- A brief introduction to the page and serices
- A 'call to action' button

About Section

An introduction to what this site is 'about'. It's about two things:
1. Providing information,
2. Providing help.

This section will include an introduction video.

Eight Pillars and Adaptive 8 Method

There are two sub-sections here, one for "Eight Pillars" and another for the "Adaptive 8 Method", but they are closely related.

The arrangement of the sections does not to be as they are depicted here, but each section should include:

- A Title
- A Brief Explanation
- A Button to See More
- A Video

Services

There are four sub-sections here, one for each of the services I provide.

- A Title
- A Brief Explanation
- A Button to See More
- An Image

Experience

This will be some sort of rotator that the user can scroll through.

There will be at least 10 different panels, maybe more. The panels will address experiences such as "D365 F&O", "Workday", "Change Management", "Enterprise Systems" ...

Footer

The footer will be the same across all pages. It should feature:

- A prominent call to action to subscribe for updates
- An ERP tools section,
- A Services Section, and
- A Contact Section